

The NDNY-FCBA's CLE Committee Presents

"Remedies and Damages in Commercial Litigation"

Thursday, July 26, 2018 1:00 p.m. – 4:00 p.m. (Registration at 12:30 p.m.) RSVP by July 12, 2018

James M. Hanley Federal Building & U.S. Courthouse Jury Room 100 S. Clinton St., Syracuse, New York

Program Description:

In commercial litigation, parties often focus the vast majority of their efforts on liability issues and mistakenly defer their damages analysis until late in the litigation. Damages, however, are often the most significant factor in determining the outcome of commercial cases. The panel will present an overview of damages and other remedies available in commercial litigation. The topics discussed will include contract damages and other remedies, statutory damages, punitive damages, and limitations on damages. Financial experts will present on the methodologies and challenges in calculating and proving damages.

Presenters:

Suzanne M. Messer, Esq. Bond, Schoeneck & King, PLLC

John G. Powers, Esq. Hancock Estabrook, LLP

Michael J. Reilly, CPA/APV, CVA, CFF, CDA Dannible & McKee, LLP

Victor W. Vaccaro, Jr., CPA/APV, CVA, CFF, CDA Dannible & McKee, LLP

The Northern District of New York Federal Court Bar Association has been certified by the New York State Continuing Legal Education Board as an Accredited Provider of continuing legal education in the State of New York.

"Remedies and Damages in Commercial Litigation" has been approved in accordance with the requirements of the New York State Continuing Legal Education Board for 3.0 credits towards the <u>professional practice</u> requirement.*

This program is appropriate for newly admitted and experienced attorneys.

This is a single program. No partial credit will be awarded.

This program is complimentary to all Northern District of New York Federal Court Bar Association Members.

* PLEASE REMEMBER TO STOP AT THE REGISTRATION DESK TO SIGN OUT AND TURN IN YOUR EVALUATION FORM

Agenda

- 1. Panel presentation (1:00 1:50): Suzanne M. Messer and John G. Powers
 - a. Contract Damages and Other Remedies
 - b. Statutory Damages
 - c. Punitive Damages
 - d. Limitations on Damages
- 2. Break (1:50 2:00)
- 3. Financial experts:
 - a. Calculating and Proving Lost Profits (2:00 2:50): Michael J. Reilly, CPA/APV
 - b. Break (2:50 3:00)
 - c. Valuation Methodologies to Calculate damage to a business or asset (3:00 3:50): Victor W. Vaccaro, Jr., CPA/APV
- 4. Questions and Answers (3:50 4:00)